SEAN KELLY

Land Agent

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Sean joined Peoples Company in March 2023. He grew up in Omaha, NE and has extensive contacts and background throughout the entire agricultural supply chain from producer origination to end use customers. He looks to leverage this experience and collaborative approach of Peoples Company to bring value to his clients.

Sean and his wife, Stacy, live in Omaha and have three daughters. Sean enjoys spending time with his family, traveling, and golfing.

EXPERIENCE

• Directed marketing, strategy, pricing, and financial performance for Union Pacific's Food & Beverage franchise, overseeing shipments of fresh produce from growing regions to distribution points nationwide.
• Led a team of grain buyers at Cargill to originate 120M+ bushels of grain annually for delivery to elevators, ethanol plants, and crush facilities across Nebraska and Iowa, including Albion, Ord, O'Neill, Blair, Council Bluffs, Sioux City, Cedar Rapids, and Iowa Falls.
• Managed pricing and forecasting for Union Pacific's Domestic Grain franchise, a $500M+ annual revenue business. Responsibilities included analyzing global grain markets to identify trends and risks, as well as developing bids and rate proposals for shippers.

EDUCATION

Sean graduated with an undergraduate degree from the University of Minnesota and an MBA from Carnegie Mellon University.

LICENSES

Nebraska license: 20230288
South Dakota license: 21227
Iowa license: S71738000