RANDY OERTWICH

Land Manager

Email: Randy.Oertwich@PeoplesCompany.com
Mobile: 402.649.0777
Office: 402.347.4130

Peoples Company - Norfolk
800 W. Benjamin Avenue, Suite B
Norfolk, NE 68701



RANDY OERTWICH

Land Manager

Nebraska Real Estate License #20080315

Background

Randy grew up on a diversified family farm near Stanton, Nebraska, helping manage hogs, beef cattle, dairy cows, chickens, row crops, and alfalfa. That early experience built a lifelong commitment to agriculture, conservation, and community leadership.

Professional Experience

Began farming in the Pilger area in 1983 and continues to operate his own row crop farm. Joined United Farm and Ranch Management (UFARM) in 2006, becoming part of the ownership group that purchased the company in 2010. In December 2024, UFARM merged with Peoples Company, where Randy continues to manage farmland throughout northeast Nebraska. Works with top producers to help clients steward, improve, and grow their land investments.

Professional Affiliations & Achievements

- Member: Association of Farm Managers & Rural Appraisers (since 2006)
- Member: Nebraska Farm Bureau and Corn Growers Association
- Alumni: Texas A&M Executive Program for Agricultural Producers
- Gold Sponsor: Ducks Unlimited | Lifetime Member: Pheasants Forever
- Recipient: Nebraska Corn Growers Farm Stewardship Award
- Enrolled and managed 600+ acres of CRP land to reduce erosion and enhance soil health
- Participant in USDA Cover Crop Program — improving winter cover and nutrient retention
- Experienced in mulch-till, no-till, and strip-till systems
- Directed installation of 300,000+ feet of drainage tile and lift systems in USDA compliance
- Personally built 6+ miles of terraces to control erosion and improve soils
- Converted 700+ acres from ditch irrigation to center pivots, improving water and fertilizer efficiency

Community Involvement

- Chairman: Pilger Planning Commission (25+years)
- Secretary/Treasurer: Stanton County Rural Fire District(19+years)
- Founding Board Member: Pilger Housing Authority (35+Years)
- Former Firefighter: Pilger Fire & Rescue — 22 years of service, including 20 as President
- Supporter of Omaha 180 and Autism Action Partnerships

Personal Life

Married to Lori Oertwich; they have four grown children and six grandchildren. Enjoys air boating, golf, upland hunting, and fly fishing.

LICENSES

Nebraska - 20080315

RANDY OERTWICH

Land Manager

TESTIMONIALS

“Randy was very helpful in securing a site for a potential economic development project in Stanton County! He understood the requirements from the prospect and was very responsive throughout this process. He is also very connected with landowners and has an excellent understanding of the area. We now have an operating data facility that will have a lasting economic impact on the area!”

Chad Waldow, General Manager/CEO

Stanton County Public Power District

“We have been with United Farm and Ranch Management for over six years. Our agent has been Randy Oertwich from the start. We have been very pleased with the management of the farm and look forward to many more years with him and UFARM.”

Ron & Gloria Asch

Landowners

Read how Randy Oertwich helped these landowners receive a Heritage Award for 150 years of ownership.