PETER ISAACSON, AFM, AAC

Senior Land Manager



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Peter Isaacson is a Senior Land Manager with Peoples Company, working with individual landowners, family offices, investors, and institutional clients to maximize both the financial and environmental value of their agricultural assets through strategic management practices and data-driven decisions.

Peter's portfolio focuses on high-quality row crop assets in Northern Iowa and Southern Minnesota, and his experience includes complex lease negotiations, organic and specialty crop systems, conservation program implementation, capital improvement projects, drainage planning, custom farming agreements, and risk management strategies. He works closely with landowners, operators, and industry partners to align farming operations with long-term ownership goals and return expectations.

An accredited member of the American Society of Farm Managers and Rural Appraisers (ASFMRA), Peter holds both the Accredited Farm Manager (AFM) and Accredited Agricultural Consultant (AAC) designations. He serves on the Iowa Chapter Board of ASFMRA and remains actively involved in organizations that support agricultural advancement, conservation, and landowner education.

Peter is passionate about helping landowners preserve and enhance their agricultural legacy through thoughtful management, strong relationships, and a commitment to both profitability and stewardship.

EDUCATION

Iowa State University, B.S. 2018 Ames, Iowa

EXPERIENCE

- Collecting, organizing, and storing important farm data and documents on behalf of landowners.
- Custom-tailored Consulting Reports
- Cover crop funding, utilization, and application.
- Soil health monitoring focused on enhancing soils.
- Financial analysis of capital improvement projects.
- Analyzing, drafting, and enforcing diverse farm leases.
- Recruiting top farm operators to fulfill the requirements of each farm lease and achieving farm goals.
- Farm drainage consultation, planning, and implementation.
- Budgeting, implementing, and overseeing custom farming agreements.
- Understanding of current FSA & NRCS programs and funding available to landowners to offset costs
- and improve returns.
- Experience with alternative crops, USDA certified organic, and "niche market" crops.
- Crop Insurance selection and utilization to offset risk associated with crop ownership.
- Leading Harvest oversight and compliance.

LICENSES

Iowa: #S66815000 - 12.31.2026
Minnesota: # 41063648 - 6.30.2028

AFFILIATIONS, ACCREDITATIONS, & AWARDS

- American Society of Farm Managers and Rural Appraisers, Accredited Farm Manager (AFM)
- American Society of Farm Managers and Rural Appraisers, Accredited Agricultural Consultant (AAC)
- American Society of Farm Managers and Rural Appraisers, Iowa Chapter Board Member
- Iowa Farm Bureau Member
- Iowa Soybean Association Member