LANDON LARKIN

Land Agent

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Landon Larkin is a Land Agent with Peoples Company who helps landowners sell farmland and recreational properties across north-central Illinois. Based in LaSalle County, he helps sellers understand what their land is worth, evaluate whether an auction or private sale is the best fit, and connect with qualified buyers who are a strong match for their property. Clients work directly with Landon throughout the entire process, from the initial conversation through negotiations and closing.

Landon earned degrees in Finance and Professional Sales from Northern Illinois University. Before joining Peoples Company, he worked in agricultural technology, building relationships with farmers, landowners, and agricultural business leaders throughout the Midwest. He is a member of the LaSalle County Farm Bureau and serves as a Young Leader with the Illinois Soybean Association. He also stays connected with fellow land professionals through the Illinois Chapter of the REALTORS® Land Institute.

Outside of brokerage, Landon is a sixth-generation farmer on his family's corn and soybean operation in LaSalle County. Growing up, he spent summers helping neighboring farmers and working for a local cooperative. Those experiences give him a firsthand understanding of the challenges and opportunities facing today's landowners. Whether a family is selling an investment property, settling an estate, or making a decision about a farm that has been in the family for generations, Landon approaches each situation with the perspective of both a farmer and a land professional.

By combining local relationships with Peoples Company's national marketing platform, Landon helps sellers reach a broad pool of qualified buyers while maintaining a personalized approach throughout the sale process.

EDUCATION
Northern Illinois University (NIU), B.S. Finance, M. Sales 2024, DeKalb, Illinois

MEMBERSHIPS & AFFILIATIONS
REALTORS® Land Institute (RLI)
REALTORS® Land Institute, Illinois Chapter
Young Leaders – Illinois Soybean Association
Illinois Farm Bureau Young Leaders Program

LICENSES
Illinois: 475.216964