

# KYLE WALKER, AFM, AAC, CAC

*DIRECTOR OF LAND MANAGEMENT*

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Peoples Company - Indianola

113 W. Salem Avenue

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## BIO

Kyle Walker oversees the Land and Asset Management Division for Peoples Company. The management team strives to expand and develop progressive farm strategies across the country. Kyle is responsible for streamlining internal processes, implementing sustainable management practices, managing institutional assets, and expanding custom farming through Peoples Company's Direct Operations platform. Over the course of Kyle's sixteen years of experience in the industry, he continues to create personal relationships with each client while expanding People's Company's national footprint. In 2021, Kyle was honored to receive the National 2021 Farm Manager of the Year Presented by the ASMFRA, the Scoop magazine, and Syngenta. Kyle is an Accredited Farm Manager (AFM), Accredited Agricultural Consultant (AAC), and Certified Agricultural Consultant (CAC).

## EDUCATION

Iowa State University, B.S. 2004 - Ames, Iowa

## EXPERIENCE

- Custom farming and direct asset operations
- Management and Implementing Leading Harvest across management platforms
- Consulting centered around streamlining operations and processes
- Organic crop production, organic transition, and overseeing organic assets
- Team building and human resource development
- USDA compliance and certification
- State and federal cost-share assistance through EQIP, CSP, and IDALS
- Cover crop cost-share, utilization, and implementation
- Enterprise crop budgeting and/or entire operational budgets
- Investment and institutional management for ownership entities across the country
- In-season agronomic management and input selection
- Enrollment and management of land in the Conservation Reserve Program (CRP)
- Court-appointed Receiver
- Court-ordered Referee involving partition actions
- Expert court witness concerning leasing and farm management
- Experience working with difficult family dynamics

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## **LICENSES**

Illinois: #475.176589, Expires 4/30/24

Iowa: #S62523000, Expires 12/31/25

Minnesota: #40519978, Expires 6/30/24

Missouri: #2018045622, Expires 9/30/24

South Dakota: #20979, Expires 12/31/24

## **MEMBERSHIPS & AFFILIATIONS**

- 2021 Professional Farm Manager of the Year (Presented by Syngenta, The Scoop-Farm Journal, ASFMRA)
- American Society of Farm Managers & Rural Appraisers, Accredited Farm Manager (AFM)
- American Society of Farm Managers & Rural Appraisers, Accredited Agricultural Consultant (AAC)
- American Society of Agricultural Consultants, Certified Agricultural Consultant (CAC)
- American Society of Agriculture Consultants, Board Member & Current President
- 2017, 2018, 2019, 2020 Peoples Company Top Income Producer - Management Division
- 2019 Peoples Company "A Player" of the Year Award
- Peoples Company Board Member
- Iowa Chapter ASFMRA Board Member (Director)
- Iowa Association of REALTORS®
- National Association of REALTORS®
- National ASFMRA Foundation Legacy Funding Committee