KYLE WALKER, AFM, AAC, CAC

Director of Land Management

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Kyle Walker oversees the Land Management Division for Peoples Company. The management team strives to expand and develop progressive farm strategies across the country. Kyle is responsible for streamlining internal processes, implementing sustainable management practices, managing institutional assets, and expanding custom farming through Peoples Company's direct operations platform. He continues to create personal relationships with each client while expanding People's Company's national footprint. In 2021, Kyle was honored to receive the national Farm Manager of the Year Presented by the ASMFRA, the Scoop magazine, and Syngenta. Kyle is an Accredited Farm Manager (AFM), Accredited Agricultural Consultant (AAC), and Certified Agricultural Consultant (CAC).

EDUCATION

Iowa State University, B.S. 2004 - Ames, Iowa

EXPERIENCE

·Custom farming and direct asset operations
·Management focused on conservation, sustainability, and asset appreciation
·Management and Implementing Leading Harvest
·Consulting centered around streamlining operations and processes
·Organic crop production, organic transition, and overseeing organic assets
·Team building and human resource development
·USDA compliance and certification
·State and federal cost-share assistance through EQIP, CSP, and IDALS
·Cost-share, utilization, and implementation
·Enterprise crop budgeting and/or entire operational budgets
·Investment and institutional management for ownership entities across the country
·In-season agronomic management and input selection
·Enrollment and management of land in the Conservation Reserve Program (CRP)
·Court-appointed Receiver
·Court-ordered Referee involving partition actions
·Expert court witness concerning leasing and farm management
·Experience working with difficult family dynamics

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LICENSES

Illinois: #475.176589
Iowa: #S62523000
Minnesota: #40519978
Missouri: #2018045622
South Dakota: #20979

MEMBERSHIPS & AFFILIATIONS

·2021 Professional Farm Manager of the Year (Presented by Syngenta, The Scoop - Farm Journal, and ASFMRA)
·American Society of Farm Managers & Rural Appraisers, Accredited Farm Manager (AFM)
·American Society of Farm Managers & Rural Appraisers, Accredited Agricultural Consultant (AAC)
·American Society of Agricultural Consultants, Certified Agricultural Consultant (CAC)
·American Society of Agriculture Consultants, Past President
·2017, 2018, 2019, 2020 Peoples Company Top Income Producer - Management Division
·2019 Peoples Company “A Player” of the Year Award
·Peoples Company Board Member and Stockholder
·Iowa & National Association of REALTORS®
·National ASFMRA Foundation Legacy Funding Committee
·National ASFMRA Consulting Taskforce Member
·National ASFMRA Membership Advisory Group Member
·Warren County Iowa Economic Development Corp Board Member