

# JONATHAN SHIVELY

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## **BIO**

Jonathan Shively serves the Capital Market team as the Director of Capital Partnerships. With extensive experience in financial services and real estate investments, Jonathan specializes in developing long-term relationships and connecting investment capital with opportunities. He leads business development efforts and promotes the comprehensive investment structures offered by Peoples Company Capital Markets, ensuring seamless engagement and ongoing communication with capital partners.

Prior to joining Peoples Company, Jonathan was the Director of Market Expansion at AcreTrader, a farmland real estate investment platform. In this role, he built industry-wide relationships to promote farmland investment opportunities and introduced the Acres platform, a leading technology solution for land buyers and sellers.

Before AcreTrader, Jonathan spent nearly two decades at Stephens as a Managing Director, leading institutional equity teams focused on Europe and the Southwestern United States. There, he connected public and private companies with institutional capital, delivering strategic capital markets solutions.

Jonathan holds a bachelor's degree in international business from the Leeds School of Business at the University of Colorado-Boulder.