ELIZABETH STROM, AFM

Director of Asset Management

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Elizabeth Strom serves as **Director of Asset Management** on the Capital Markets team, where she oversees portfolio performance, strategy, and day-to-day operations to maximize long-term value and achieve client investment objectives. She leads active asset management efforts through financial analysis, budgeting, leasing strategy, and capital planning.

Elizabeth works closely with local Land Managers and cross-functional teams at Peoples Company to implement portfolio strategies, underwrite new investment opportunities, and execute dispositions on behalf of clients. She has managed farmland assets across the Midwest and the Southeastern United States and has represented clients in farmland acquisitions and dispositions nationwide. As an **Accredited Farm Manager (AFM),** she has spearheaded farmland management strategies for family offices and institutional investors, delivering disciplined execution, transparent reporting, and strong portfolio performance. Raised on a corn, soybean, and cattle farm in Toulon, Illinois, she brings firsthand agricultural experience and a deep commitment to land stewardship.

Education
Iowa State University, B.S. 2016- Ames, IA

Licenses
Illinois: #471.021846
Iowa: #S718300000
Wisconsin: # 60522-90
Missouri: #2025012116
Tennessee: #375008
Illinois Auctioneer: #441.002523

Memberships & Affiliations
·2025 Early Career Award, American Society of Professional Farm Managers and Rual Appraisers
· Accredited Farm Manager (AFM), American Society of Farm Managers & Rural Appraisers
·2024 President-Illinois Society Professional Farm Managers and Rural Appraisers
·2024 Land Broker of the Year, Illinois Realtors Land Institute
· Illinois Realtors Land Institute- Board of Directors
· Chair Illinois Society of Professional Farm Managers and Rural Appraisers Young Peoples Network