

DAN THEILEN

Land Manager, UFARM

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Dan Theilen serves as a Land Manager in Nebraska, providing comprehensive land management services to property owners seeking strategic guidance in land stewardship and agricultural operations. Since 2020, he has partnered closely with landowners and tenants to deliver thoughtful oversight across all aspects of property ownership, operational performance, and environmental sustainability. Dan manages farmland throughout eastern Nebraska and takes pride in serving as a trusted liaison between landowners and the agricultural producers who farm their land, ensuring alignment of ownership objectives with sound agronomic practices.

Prior to joining UFARM and Peoples Company, Dan spent 20 years with Cargill, Inc., where he held a variety of leadership roles in facility operations management across the Midwest. His extensive background in operational management, combined with his deep agricultural roots, brings a practical and results-oriented perspective to his work with clients.

Raised on a row-crop grain and swine production farm in east-central Nebraska, Dan developed a lifelong connection to agriculture at an early age. He earned a Bachelor of Science degree in Agronomy from the University of Nebraska–Lincoln, further strengthening his technical expertise and commitment to responsible land management.

In addition to his professional responsibilities, Dan operates a family farming operation encompassing approximately 500 acres of row crop and pastureland near Creston and Brainard, Nebraska. On his own operation, he emphasizes conservation-focused farming practices, including no-till and cover crop systems, to enhance soil health and promote long-term land productivity.

Dan is based out of the Lincoln and Omaha, Nebraska offices. He and his wife, Alicia, reside in Bennington, Nebraska, with their two daughters.

EDUCATION

University of Nebraska, Lincoln, 1999, B.S., Agronomy

EXPERIENCE

- Enrollment and management of land in the Conservation Reserve Program (CRP),
- Environmental Quality Incentives Program (EQIP), and Conservation Stewardship
- Programs (CSP) to enhance soil health through conservation practices.
- FSA and NRCS farm compliance and certification experience.
- Managing client farm budgets to determine annual cash flows & disbursements.
- Carbon Credit Program farm enrollment and deployment.
- Cover Crop Program farm enrollment and deployment.
- Farm lease analysis through share, cash rent, and custom farming options.
- Drone remote pilot since 2022.
- Over 25 years leading many capital improvement projects for clients and larger corporations.
- Five years involvement in agriculture real estate sales through private treaty, simulcast, & on-line auctions for Nebraska landowners.
- Over 25 years of experience working with farmers in the agricultural sector through production and marketing different row crops throughout the Midwest.

LICENSES

#20201295

Licensed Real Estate Salesperson: Nebraska Expiration: 12-31-2026

#4662273

Remote Pilot Department #of Transportation -FAA

Expiration: NA

AFFILIATIONS, ACCREDITATIONS, & AWARDS

- American Society of Farm Managers & Rural Appraisers Member.
- ASFMRA LEX 2.0 participant 2025-2026