

# CURTIS BUONO

*Pacific West Managing Partner & Land Agent*

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## BIO

Since 2002, Curtis Buono has provided the highest possible level of service and client value while positioning himself as an expert and thought leader in the agricultural real estate sector. Although he has accrued experience throughout the United States and select global markets, his focus is on the Southwestern U.S., particularly California, where he is located. Much of Curtis's work has centered on permanent plantings including nut crops, vineyards, and fruit orchards, but he has also worked extensively on row and field crop farms, berry properties, and other specialized agricultural asset types.

As a Managing Partner, Curtis spearheads agricultural real estate brokerage services for Peoples Company's Pacific West region, which covers California, Arizona, Nevada and Hawaii. Much of his work is focused on institutional investors; however, he has also assisted many clients who range from local family farmers to large multi-state agricultural enterprises. Over his brokerage career, Curtis has provided successful disposition, acquisition, and consulting services for many hundred million dollars of farm assets across the Western U.S.

Prior to joining Peoples Company, Curtis held national leadership roles in both the brokerage and appraisal service lines at a global real estate corporation. Curtis's career began in valuation, where he has provided appraisal, appraisal review, consulting, and appraisal process management services for an array of agriculturally focused clients across the U.S. and world.

## MEMBERSHIP & AFFILIATIONS

Curtis holds the ARA designation from the American Society of Farm Managers and Rural Appraisers (ASFMRA). He has served on the California ASFMRA Chapter's Board and serves as Chairperson for both the Scholarship & Internship Committee and for Region 7 of the Chapter's annual highly respected Trends Publication.

## LICENSES

California Broker: 1894905

Arizona Broker: BR716169000