ANDREW ZELLMER, ALC

Senior Land Agent

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Peoples Company - Cumming
1108 S. 44th Street, Suite 102
Cumming, IA 50061



BIO

Andrew Zellmer is a Senior Land Agent and shareholder of Peoples Company, a nationally recognized land transaction and advisory firm offering land brokerage, land management, land appraisal, and land investment services in thirty-one states nationwide. At Peoples Company, Andrew focuses on serving the land brokerage and land investment needs of landowners, investors, and operators. With his in-depth industry knowledge and backed by a collaborative team at Peoples Company, Andrew can offer unmatched solutions to his clients. He works closely with landowners to market their properties through public auction, listings, and off-market deals. When farm operators want to expand their footprint in a region, Andrew helps source potential deals. He finds capital sources, programs, and innovative ideas that can help secure these acres for the years to come. He also caters to the investor, facilitating deals that meet client-directed investment mandates and are structured to maximize investment returns. Andrew received his ALC designation from the Realtors Land Institute in 2024. The Accredited Land Consultant (ALC) Designation is the only land-specific designation backed by the National Association of REALTORS®. Accredited Land Consultants (ALCs) are the most prestigious, experienced, and the highest performing land sales experts in the nation.

EDUCATION

University of Northern Iowa, B.A. Finance & Real Estate, 2012, Cedar Falls, Iowa

MEMBERSHIPS & AFFILIATIONS

- REALTORS® Land Institute
- National Association of REALTORS®
- Iowa Auctioneers Association

AWARDS

- National RLI Apex Award 2017-2019
- National RLI Top 20 Producer Award 2019-2020
- Peoples Company "A" Player Award 2018
- Peoples Company Top Producer Award 2017, 2019
- Circle of Excellence Award DMAAR 2019

LICENSES

- Iowa: S61625000
- Minnesota: 40671693
- Nebraska: 20190418
- South Dakota: 18153