### MANAGING BROKER

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### **BIO**

Andrew Westlake is the Vice President and Managing Broker of Peoples Company. A native of Bozeman, Montana, he grew up on a farm raising wheat and barley alongside a horse and cattle ranching operation.

Andrew and his family currently reside in Ames, Iowa where he attended Iowa State University and spent a number of years in the banking, financial services and insurance industries before joining Peoples Company in 2008. He is licensed as Peoples Company's managing broker in Iowa, Minnesota, Nebraska, North Dakota, South Dakota, Illinois, Wisconsin, Kansas, Mississippi, Georgia, Washington, Florida, Oregon, Louisiana, Missouri, Montana, Idaho, Florida, Michigan, Alabama and Colorado. Licensed in 21 states, he actively lists and sells land and manages commercial properties across the country and is a member of the National Association of Realtors, the Iowa Association of Realtors, Des Moines Area Association of Realtors, Realtor's Association of Southern Minnesota, Arkansas Realtor's Association and Realtor's Land Institute.

Andrew utilizes skills learned throughout his career in real estate and during his time as an IT professional to solve problems and create opportunities for property owners, investors and potential buyers. He has served as a court appointed Reciever for a host of large commercial foreclosures and has rehabilitated and liquidated numerous REO investment portfolios. Andrew focuses on building lasting relationships with, and delivering innovative solutions to, our clients.

### Memberships & Affiliations

- · National Association of Realtors
- · Iowa Association of Realtors
- · Des Moines Area Association of Realtors
- · Iowa Commercial Real Estate Association
- · Realtor's Association of Southern Minnesota
- · Arkansas Realtor's Association

#### **LICENSES**

He is licensed as Peoples Company's managing broker in Iowa, Minnesota, Nebraska, North Dakota, South Dakota, Illinois, Wisconsin, Kansas, Mississippi, Georgia, Washington, Florida, Oregon, Louisiana, Missouri, Montana, Idaho, Florida, Michigan, Alabama and Colorado.

Alabama: 000117348-0

Arkansas: EB00078420

Florida: BK3385394

Georgia: 366138

Idaho: DB46952

Illinois: 471018381

Kansas: 00238077

Louisiana: BROK.995691644-ACT

Michigan: 6502417745

Minnesota: 40284168

Missouri: 2014029563

Mississippi: 21360

Montana: RRE-BRO-LIC-18965

Nebraska: 20120418

North Dakota: 8789