

# ANDREW STECH

*Land Manager, UFARM*

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Andrew Stech joined the UFARM/People's Company team in 2014 where he has focused on Land Management in Nebraska & South Dakota. Andrew's passion for agriculture that runs deep. He grew up on a family farm consisting of livestock & row crops near Osmond, Nebraska. Andrew works out of the Norfolk, Nebraska office.

Andrew is constantly striving to be up-to-date on the latest land & commodity market news. Since he is from a family farm operation, he knows firsthand what it takes to run a farm operation and how to manage the world's most precious resources, land and water.

Focused on providing a grounded and practical approach to land management, Andrew firmly believes in the principles of sustainability and the importance of strong relationships in agriculture. His ability to connect with farmers and communicate effectively with landowners allows him to understand their unique challenges. By building trust and maintaining open communication, Andrew ensures the best outcomes for those he serves. Andrew is well-qualified to serve you and all your farm & ranch needs.

## EDUCATION

University of Nebraska-Lincoln, B.S. Agricultural Economics 2013, Lincoln, Nebraska

## LAND MANAGEMENT EXPERIENCE

- Manage and oversee farm and ranch operations to meet landowner goals
- Develop annual budgets, business plans, and financial reports
- Monitor crop performance, soil health, and conservation practices
- Coordinate with tenants, operators, and vendors to ensure smooth operations
- Negotiate and manage lease agreements for farmland, pasture, and hunting rights
- Stay current on commodity markets and USDA programs to advise landowners
- Cost share utilization and implementation
- Implement and oversee capital improvements and infrastructure projects
- Ensure compliance with federal, state, and local agricultural regulations
- Promote sustainable farming practices and long-term land stewardship
- Conduct regular property inspections and provide detailed reporting to landowners
- Build and manage strong relationships with landowners and tenants to align interests and maintain clear communication
- In season agronomic advice and input selection
- Experience working with difficult family dynamics

## MEMBERSHIP & ACCREDITATIONS

- American Society of Farm Managers & Rural Appraisers (ASFMRA), Member
- Notary Public- State of Nebraska
- Nebraska Farm Bureau, Member
- Nebraska Soybean Association-Member
- Nebraska Corn Growers- Member