

# JONATHAN SHIVELY

CAPITAL MARKETS – MANAGING DIRECTOR, CAPITAL PARTNERSHIPS



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## BIO

Jonathan Shively leads the Capital Markets team as the Managing Director of Capital Partnerships. Jonathan has extensive experience in developing longstanding relationships and connecting investment capital with opportunities. He is responsible for conducting business development activities and promoting the comprehensive investment structures offered by Capital Markets. With his experience in financial services and real estate investments, Jonathan leads our efforts in engaging and retaining investment clients and capital partners. From first contact with our company to on-going investor relations, Jonathan facilitates all communication with our capital partners.

Prior to joining Peoples Company, Jonathan was the Director of Market Expansion at AcreTrader, a farmland real estate investment company. At AcreTrader, he made connections throughout the industry to present opportunities provided by the farmland asset class as well as introduce the Acres platform which offers best-in-class technology and services for land buyers and sellers.

Previously, Jonathan served as the Managing Director for 18 years at Stephens Inc., a financial services firm. During his tenure at Stephens, he was the head of the institutional equity teams for Europe and the Southwest United States, providing capital markets solutions by connecting public and private companies with institutional investment capital. After Stephens, Jonathan transitioned from the financial industry to join Arkansas's largest commercial development firm in growing a start-up commercial construction company, initially specializing in downtown Little Rock revitalization efforts, but soon adding hotels and multi-family real estate.

Jonathan graduated from the Leeds School of Business at the University of Colorado-Boulder with a bachelor's degree in international business and marketing. In addition, he holds Series 7, 63, and 65 licenses (currently inactive) with the Financial Industry Regulatory Authority (FINRA) as well as commercial contracting licenses in Arkansas and Tennessee.