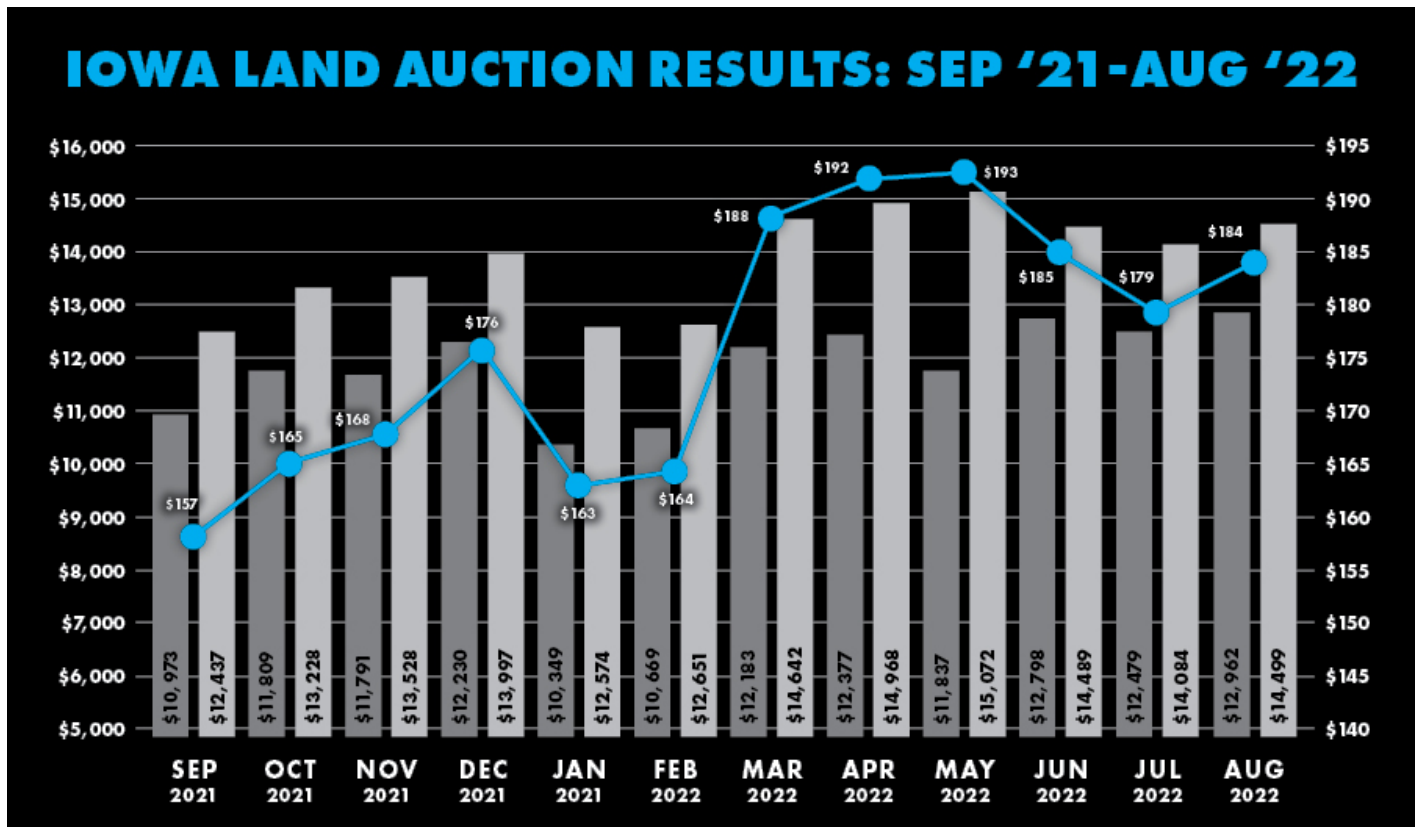


Land Auction Results - August 2022

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*\$/CSR2 is calculated as follows: Sale Price/Tillable Acres/CSR2 Rating
 *This dataset include tillable farms that sold at public auction and are 85% tillable row crop acres or greater.

■ \$ Per Gross Acre ■ \$ Per Tillable Acre ● \$ Per CSR2 Point

There were 94 tracts of land that sold at auction in the month of August in Iowa. During these auctions, there were a total of 9,783 acres available for purchase and of those acres, 88% were tillable acres.

Iowa Results:

Tracts Sold: 94

Average \$/Acre: \$12,962

Average \$/Tillable: \$14,499

Average \$/CSR2: \$184

Change from July: +3%

Change from 2022 Q2: -2%

One Year Change: +17%

The high sale of the month went to a Sioux County 80.3-acre cropland farm, bringing \$26,000/acre or \$292/CSR2. Honorable mention goes to a Plymouth County 155-acre cropland farm, bringing \$22,200/acre or \$263/CSR2.

Peoples Company Auctions:

[Listing #16270 - 34.65 Acres M/L in Wayne County, IA](#)

[Listing #16271 - 465.95 Acres M/L in Waseca County, MN](#)

- [Listing #16289 - 157.37 Acres M/L in Clinton County, IA](#)
- [Listing #16267 - 79 Acres M/L in Keokuk County, IA](#)
- [Listing #16264 - 91.53 Acres M/L in Boone County, IA](#)
- [Listing #16269 - 80 Acres M/L in Greene County, IA](#)
- [Listing #16326 - 120 Acres M/L in Clinton County, IA](#)
- [Listing #16252 - 209.32 Acres M/L in Lyon County, MN](#)
- [Listing #16294 - 120 Acres M/L in Guthrie County, IA](#)
- [Listing #16283 - 149.81 Acres M/L in in Worth County, IA](#)

[Click here to view the Iowa Land Values Update for 2022 Quarter 2.](#)

Below is a map of the auction data in Iowa for August 2022.



Illinois Results:

Tracts Sold: 6
Average \$/Acre: \$15,833
Average \$/Tillable: \$17,051
Average \$/PI: \$118

Minnesota Results:

Tracts Sold: 34
Average \$/Acre: \$9,424
Average \$/Tillable: \$10,480
Average \$/PI: \$118

Missouri Results:

Tracts Sold: 4

Average \$/Acre: \$5,175

Average \$/Tillable: \$n/a

Average \$/PI: \$n/a

Nebraska Results:

Tracts Sold: 6

Average \$/Acre: \$6,145

Average \$/Tillable: \$n/a

Average \$/PI: \$n/a

Wisconsin Results:

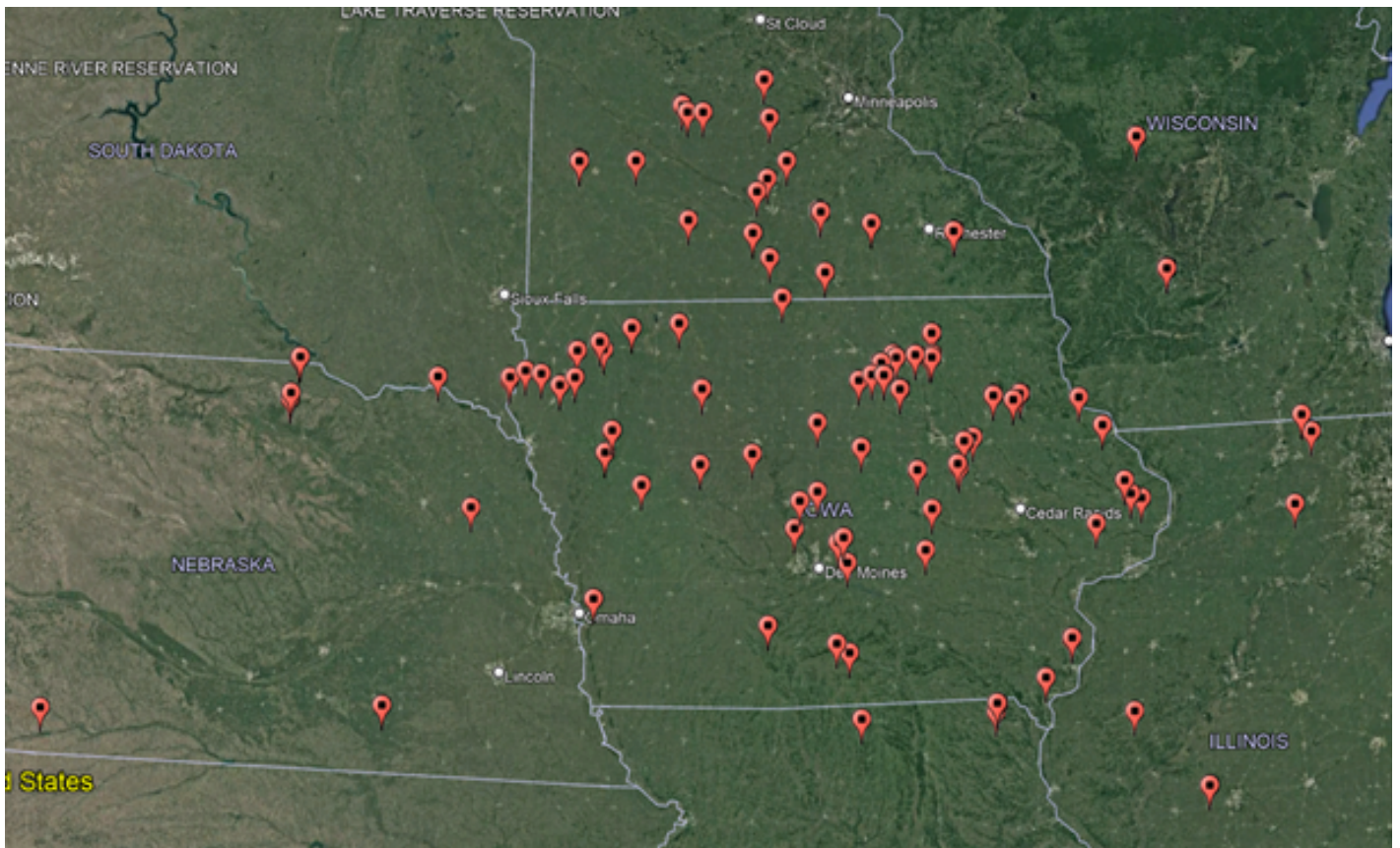
Tracts Sold: 7

Average \$/Acre: \$10,671

Average \$/Tillable: \$n/a

Average \$/PI: \$n/a

Below is a map of the auction data in the Midwest for August 2022.



Below are results for land auctions that occurred in August 2022. These are all agricultural real estate auctions containing greater than 35 acres. Dollar per CSR2 was calculated only for those tracts containing greater than 85% tillable with minimal improvement contribution. Data is presented on a monthly and quarterly basis, and can be found on our website: <https://peoplescompany.com/>

| Sale Date | County | Land Type | Gross Acres | \$ Per Acre | CSR2 |
|------------|------------|--------------|-------------|-------------|------|
| 08/31/2022 | Worth | Cropland/CRP | 149.81 | \$ 12,600 | 66.7 |
| 08/31/2022 | Black Hawk | Cropland | 87.98 | \$ 11,500 | 80.7 |
| 08/31/2022 | Black Hawk | Cropland | 81.40 | \$ 13,500 | 84.4 |

| Sale Date | County | Land Type | Gross Acres | \$ Per Acre | CSR2 |
|------------------|---------------|------------------|--------------------|--------------------|-------------|
| 08/31/2022 | Floyd | Cropland | 79.64 | \$ 7,800 | 88.6 |
| 08/31/2022 | Blue Earth | Cropland | 35.39 | \$ 9,692 | 89.1 |
| 08/31/2022 | Union | Cropland | 60.00 | \$ 6,425 | 54.5 |
| 08/31/2022 | Des Moines | Cropland | 100.30 | \$ 8,973 | 77.2 |
| 08/31/2022 | Sioux | Cropland | 151.59 | \$ 20,100 | 90.6 |
| 08/31/2022 | Sioux | Cropland | 80.29 | \$ 26,000 | 91.3 |
| 08/31/2022 | Shelby | Cropland | 156.10 | \$ 16,100 | 68.7 |
| 08/30/2022 | Kossuth | Cropland | 166.00 | \$ 15,100 | 76.9 |
| 08/30/2022 | Hitchcock | Pasture | 507.00 | | 42.7 |
| 08/30/2022 | Le Sueur | Cropland | 40.00 | \$ 7,250 | 85.1 |
| 08/30/2022 | DeKalb | Cropland | 85.75 | \$ 14,000 | 141.7 |
| 08/30/2022 | Cerro Gordo | Cropland | 224.14 | \$ 12,400 | 83.8 |
| 08/29/2022 | Mitchell | Cropland | 38.93 | \$ 13,250 | 80.9 |
| 08/26/2022 | Linn | Cropland | 69.96 | \$ 11,100 | 60.2 |
| 08/26/2022 | Warren | Cropland | 67.00 | \$ 11,000 | 56.0 |
| 08/26/2022 | Warren | Recreational | 40.00 | \$ 6,500 | -- |
| 08/26/2022 | Jasper | Cropland | 120.00 | \$ 17,100 | 83.6 |
| 08/26/2022 | Winnebago | Cropland | 199.72 | \$ 14,300 | 137.3 |
| 08/26/2022 | Jasper | Cropland | 35.00 | \$ 10,700 | 53.1 |
| 08/26/2022 | Jasper | Cropland | 120.00 | \$ 14,300 | 74.2 |
| 08/26/2022 | Ida | Cropland | 118.71 | \$ 10,425 | 85.3 |
| 08/26/2022 | Ida | Cropland | 90.44 | \$ 13,584 | 84.8 |
| 08/26/2022 | Warren | Cropland | 62.25 | \$ 9,000 | 72.9 |
| 08/25/2022 | Guthrie | Cropland | 119.89 | \$ 16,000 | 80.2 |
| 08/25/2022 | Holt | Pasture | 100.00 | \$ 7,050 | 53.2 |
| 08/25/2022 | Holt | Recreation | 159.95 | \$ 1,050 | -- |
| 08/25/2022 | Holt | Cropland | 220.00 | \$ 1,825 | -- |
| 08/25/2022 | Nicollet | Cropland | 74.30 | \$ 12,621 | 91.3 |
| 08/25/2022 | Redwood | Cropland | 14.00 | | -- |
| 08/25/2022 | Redwood | Cropland | 132.17 | | -- |
| 08/25/2022 | Sangamon | Cropland | 40.00 | \$ 20,500 | 142.2 |
| 08/25/2022 | Sangamon | Cropland | 35.00 | \$ 18,600 | 136.2 |
| 08/25/2022 | Ida | Cropland | 219.18 | \$ 23,400 | 92.0 |
| 08/25/2022 | Dubuque | Cropland | 113.74 | \$ 14,600 | 62.4 |
| 08/25/2022 | Marion | Cropland | 125.78 | \$ 11,500 | 73.2 |
| 08/25/2022 | Tama | Cropland | 78.62 | \$ 11,250 | 77.2 |
| 08/25/2022 | Hardin | Cropland | 40.00 | \$ 15,300 | 88.2 |
| 08/25/2022 | Fayette | Cropland | 70.00 | \$ 13,500 | 77.0 |
| 08/25/2022 | Chickasaw | Cropland | 141.00 | \$ 9,350 | 76.7 |
| 08/24/2022 | OBrien | Cropland | 108.74 | \$ 16,000 | 76.0 |
| 08/24/2022 | Grant | Cropland | 105.10 | \$ 6,900 | 88.0 |
| 08/24/2022 | Grant | Cropland | 462.76 | \$ 8,600 | 84.9 |
| 08/24/2022 | Grant | Cropland | 153.35 | \$ 8,331 | 85.2 |

| Sale Date | County | Land Type | Gross Acres | \$ Per Acre | CSR2 |
|------------------|---------------|------------------|--------------------|--------------------|-------------|
| 08/24/2022 | Grant | Cropland | 160.00 | \$ 3,400 | 72.2 |
| 08/24/2022 | Chickasaw | Cropland | 68.00 | \$ 9,500 | 76.1 |
| 08/24/2022 | OBrien | Cropland | 46.81 | \$ 12,100 | 85.6 |
| 08/24/2022 | OBrien | Cropland | 31.39 | \$ 17,000 | 77.5 |
| 08/24/2022 | OBrien | Cropland | 120.06 | \$ 13,100 | 89.2 |
| 08/23/2022 | Clinton | Cropland | 120.99 | \$ 14,100 | 77.5 |
| 08/23/2022 | Ida | Cropland | 158.34 | \$ 10,000 | 61.2 |
| 08/23/2022 | Ida | Cropland | 78.00 | \$ 9,800 | 63.8 |
| 08/23/2022 | Buchanan | Cropland | 37.25 | \$ 7,600 | 85.8 |
| 08/23/2022 | Buchanan | Cropland | 158.02 | \$ 9,300 | 85.9 |
| 08/23/2022 | Webster | Cropland | 79.00 | \$ 14,000 | 81.9 |
| 08/23/2022 | Lyon | Cropland | 83.61 | \$ 7,800 | 91.8 |
| 08/23/2022 | Lyon | Pasture | 85.63 | \$ 2,500 | 66.6 |
| 08/23/2022 | Lyon | Hunting/Rec | 40.00 | \$ 3,100 | 33.6 |
| 08/19/2022 | Poweshiek | Cropland/Rec | 160.00 | \$ 6,800 | 59.6 |
| 08/19/2022 | Plymouth | Cropland | 230.00 | \$ 12,400 | 80.7 |
| 08/18/2022 | Greene | Cropland | 80.00 | \$ 15,500 | 85.9 |
| 08/18/2022 | Buchanan | Cropland | 50.23 | \$ 13,625 | 70.3 |
| 08/18/2022 | Clinton | Cropland | 117.80 | \$ 15,600 | 78.3 |
| 08/18/2022 | Renville | Cropland | 161.40 | \$ 15,300 | 93.6 |
| 08/18/2022 | Sibley | Cropland | 106.98 | \$ 7,712 | 89.3 |
| 08/18/2022 | Sibley | Cropland | 44.28 | \$ 8,017 | 87.9 |
| 08/18/2022 | Story | Cropland | 80.00 | \$ 15,700 | 88.0 |
| 08/17/2022 | Ida | Cropland | 80.00 | \$ 18,400 | 85.9 |
| 08/17/2022 | Ida | Cropland | 80.00 | \$ 20,300 | 92.9 |
| 08/17/2022 | Jasper | Cropland | 185.61 | \$ 17,800 | 90.7 |
| 08/17/2022 | OBrien | Cropland | 160.00 | \$ 18,800 | 92.5 |
| 08/17/2022 | Renville | Cropland | 120.00 | \$ 14,000 | 92.1 |
| 08/17/2022 | Freeborn | Cropland | 178.00 | \$ 13,300 | 93.9 |
| 08/16/2022 | Winnebago | Cropland/CRP | 79.00 | \$ 13,700 | 83.6 |
| 08/16/2022 | McLeod | Cropland | 77.55 | \$ 7,531 | 91.6 |
| 08/16/2022 | McLeod | Cropland | 39.51 | \$ 8,023 | 88.3 |
| 08/16/2022 | Pocahontas | Cropland | 116.21 | \$ 12,000 | 84.6 |
| 08/16/2022 | Pocahontas | Cropland | 155.23 | \$ 12,000 | 84.3 |
| 08/16/2022 | Franklin | Cropland | 120.60 | \$ 8,700 | 76.7 |
| 08/15/2022 | Ida | Cropland | 113.93 | \$ 11,900 | 64.1 |
| 08/15/2022 | Monona | CRP | 154.00 | \$ 8,000 | -- |
| 08/13/2022 | Hancock | Cropland | 117.15 | \$ 8,350 | 64.0 |
| 08/12/2022 | Faribault | Cropland | 80.00 | \$ 11,125 | 90.2 |
| 08/12/2022 | Plymouth | Cropland | 159.15 | \$ 12,000 | 70.9 |
| 08/12/2022 | McDonough | Cropland | 126.73 | \$ 19,700 | 139.3 |
| 08/12/2022 | Boone | Cropland | 91.53 | \$ 15,600 | 84.2 |
| 08/12/2022 | Plymouth | Cropland | 159.54 | \$ 19,000 | 87.1 |

| Sale Date | County | Land Type | Gross Acres | \$ Per Acre | CSR2 |
|------------------|---------------|-----------------------|--------------------|--------------------|-------------|
| 08/12/2022 | Plymouth | Cropland | 147.94 | \$ 15,300 | 68.1 |
| 08/12/2022 | Plymouth | Cropland | 65.95 | \$ 12,000 | 74.5 |
| 08/11/2022 | Cedar | Cropland | 144.13 | \$ 10,200 | 46.8 |
| 08/11/2022 | Butler | Cropland | 76.94 | \$ 13,400 | 84.9 |
| 08/11/2022 | Keokuk | Cropland | 79.00 | \$ 10,000 | 66.7 |
| 08/11/2022 | Palo Alto | CRP | 113.08 | \$ 6,750 | -- |
| 08/11/2022 | Butler | Cropland | 80.00 | \$ 15,200 | 86.9 |
| 08/11/2022 | Mower | Cropland | 120.80 | \$ 7,300 | -- |
| 08/10/2022 | Sauk | Ag land | 66.67 | \$ 9,200 | -- |
| 08/10/2022 | Sauk | Ag land | 39.15 | \$ 7,000 | -- |
| 08/10/2022 | Sauk | Ag land | 65.98 | \$ 8,700 | -- |
| 08/10/2022 | Sauk | Ag land | 39.27 | \$ 7,200 | -- |
| 08/10/2022 | Sauk | Ag land | 41.65 | \$ 7,200 | -- |
| 08/10/2022 | Sauk | Ag land | 40.33 | \$ 9,200 | -- |
| 08/10/2022 | Sauk | Headquarters | 37.03 | \$ 26,195 | -- |
| 08/10/2022 | Fillmore | Cropland | 46.80 | \$ 7,306 | -- |
| 08/10/2022 | Fillmore | Cropland | 80.00 | \$ 7,306 | -- |
| 08/10/2022 | Fillmore | Cropland | 79.45 | \$ 7,306 | -- |
| 08/10/2022 | Clinton | Cropland | 78.68 | \$ 14,337 | 63.8 |
| 08/10/2022 | Clinton | Cropland | 80.00 | \$ 15,900 | 73.3 |
| 08/09/2022 | Franklin | Cropland | 135.00 | \$ 17,000 | 90.8 |
| 08/09/2022 | Waseca | Cropland | 98.89 | \$ 13,200 | 93.4 |
| 08/09/2022 | Waseca | Cropland | 79.42 | \$ 11,250 | 91.3 |
| 08/09/2022 | Waseca | Cropland | 118.39 | \$ 11,000 | 91.6 |
| 08/09/2022 | Waseca | Recreational/Cropland | 49.25 | \$ 8,300 | 94.9 |
| 08/09/2022 | Waseca | Cropland | 40.00 | \$ 13,200 | 96.7 |
| 08/09/2022 | Washington | Solar | 80.60 | \$ 17,990 | -- |
| 08/09/2022 | Waseca | Cropland | 80.00 | \$ 11,300 | 93.6 |
| 08/09/2022 | Boone | Cropland | 80.00 | \$ 12,600 | 87.4 |
| 08/09/2022 | Hamilton | Cropland | 62.27 | \$ 9,550 | 80.7 |
| 08/08/2022 | Butler | Cropland | 145.00 | \$ 10,800 | 71.0 |
| 08/08/2022 | Pottawattamie | Rec | 133.80 | \$ 6,000 | -- |
| 08/08/2022 | Floyd | Cropland | 80.00 | \$ 10,600 | 90.7 |
| 08/08/2022 | Floyd | Cropland | 73.67 | \$ 14,700 | 90.7 |
| 08/08/2022 | Butler | Cropland | 115.00 | \$ 10,800 | 70.7 |
| 08/08/2022 | Plymouth | Cropland | 154.62 | \$ 20,100 | 87.2 |
| 08/06/2022 | Wright | Cropland | 59.73 | \$ 15,400 | 67.6 |
| 08/06/2022 | Wright | Cropland | 37.36 | \$ 10,500 | 75.2 |
| 08/06/2022 | Wright | Cropland | 56.42 | \$ 9,200 | 77.3 |
| 08/06/2022 | Wright | Cropland | 73.15 | \$ 16,000 | 81.6 |
| 08/06/2022 | Wright | Cropland | 80.00 | \$ 16,200 | 77.7 |
| 08/06/2022 | Carroll | Cropland | 131.00 | \$ 13,600 | 82.9 |
| 08/06/2022 | Crawford | Cropland | 153.30 | \$ 12,500 | 69.6 |

| Sale Date | County | Land Type | Gross Acres | \$ Per Acre | CSR2 |
|------------------|---------------|------------------|--------------------|--------------------|-------------|
| 08/05/2022 | Plymouth | Cropland | 155.00 | \$ 22,200 | 89.6 |
| 08/05/2022 | Benton | Cropland | 66.40 | \$ 17,700 | 90.0 |
| 08/05/2022 | Sullivan | Cropland | 48.00 | \$ 5,250 | 55.7 |
| 08/05/2022 | Benton | Cropland | 76.00 | \$ 20,500 | 93.2 |
| 08/04/2022 | Emmet | Cropland | 80.00 | \$ 13,500 | 80.6 |
| 08/04/2022 | Butler | Cropland | 80.00 | \$ 9,000 | 72.2 |
| 08/04/2022 | Butler | Cropland | 154.52 | \$ 12,500 | 89.9 |
| 08/04/2022 | Emmet | Cropland | 80.00 | \$ 13,100 | 80.4 |
| 08/04/2022 | Dodge | Cropland | 133.00 | \$ 6,701 | 74.0 |
| 08/03/2022 | Clay | Cropland | 40.00 | \$ 18,800 | 89.0 |
| 08/03/2022 | Watonwan | Cropland | 160.00 | \$ 8,200 | 93.1 |
| 08/02/2022 | Faribault | Cropland | 40.00 | \$ 12,850 | 88.5 |
| 08/02/2022 | Delaware | Cropland | 74.14 | \$ 8,600 | 59.5 |
| 08/02/2022 | Buchanan | Cropland | 121.50 | \$ 12,700 | 87.7 |
| 08/02/2022 | Wayne | Rec/Hunting | 34.65 | \$ 7,215 | 27.8 |
| 08/02/2022 | Lee | Transitional | 48.04 | \$ 3,225 | 35.8 |
| 08/02/2022 | Delaware | Cropland | 90.80 | \$ 9,300 | 49.2 |
| 08/02/2022 | Renville | Cropland | 111.31 | \$ 11,000 | 91.4 |
| 08/02/2022 | Renville | Cropland | 80.71 | \$ 11,000 | 87.3 |
| 08/02/2022 | Boone | Cropland | 61.85 | \$ 7,900 | 125.6 |